

# MISSION: POSSIBLE

PRODUCTS, SERVICES, COMMUNICATION & EDUCATION

**COLLABORATIONS** 

**MEMBER CARRIERS** 

**BOARD OF DIRECTORS** 

**MWCIA OPERATIONS** 



# PRESIDENT'S LETTER

In 2023, the MWCIA looked forward and redefined its vision, mission, and commitment to Minnesota's workers' compensation community. This work was a collective reflection on the Association's past service and opportunity to move toward a promising horizon. These changes will guide our initiatives, relationships, and values in the coming year.

MWCIA's vision is healthy and safe work in Minnesota. This direction underscores MWCIA's role in ratemaking and experience rating. These activities are central to MWCIA and support the financial health of carriers and employers, while ensuring every worker has access to the economic and health benefits offered by workers' compensation.

MWCIA's mission is to advance Minnesota's public welfare and economic security by supporting a sustainable workers' compensation system.

For more than 100 years policymakers, employers, workers, and the public have recognized the benefits of a resilient and sustainable workers' compensation system. It provides employers and workers with financial certainty and security, leading to healthier and safer workplaces. Minnesota's policy, advisory council, and independent rating organization have effectively collaborated to cultivate a vibrant private insurance market in the state.



#### PRESIDENT'S LETTER

MWCIA will achieve this vision and mission by adhering to our core values which guide how we interact with one another and our stakeholders.

**Customer First**: We ask questions and gather data to understand the experience, challenges, and needs of staff, members, and workers' compensation stakeholders. We respond to their feedback.

**Quality Focused**: We build structures and processes to ensure our products and services are accurate and of the highest quality. We take our role as data steward seriously.

Objective Decision Maker: We apply Minnesota's laws, rules, and processes with objectivity.

**Always Learning**: We grow the skills and knowledge of our people. We grow understanding of workers' compensation within the Minnesota health, safety, and return-to-work communities.

With Empathy: We care for ourselves, our colleagues, and our members. We respond with empathy. We hold each other accountable for our results and the results of the organization.

MWCIA's service to the Minnesota workers' compensation community is an important responsibility. It requires dedication and the embodiment of our values. It requires problem solving and creativity. It requires collaboration and outreach with our customers.

Sincerely,

Jennifer Wolf, President



# MISSION: STATE OF THE MARKET & RATEMAKING



# STATE OF THE MARKET & RATEMAKING

Minnesota's workers' compensation market shows promise, with over \$1B in direct earned premium and further improvement in the incurred loss-to-direct earned premium loss ratio in 2022. Though employment made minimal gains since 2021, growth in wages continues to be strong.

Statewide, the average weekly wage had an annual average increase of 5.1% per year from 2019 to 2022. Employment in Minnesota during 2022 remained below the 2019 level due to the 8.4% plummet that occurred in the first year of the COVID-19 pandemic. The 5.4% growth that followed from 2020-2022 offers economic promise. Minnesota's labor force participation slowly regained strength since 2021, which suggests that employment could further recuperate soon.

To view the full, detailed report <u>click here</u>.



# MISSION:



# INITIATIVES

2023 was a successful year for MWCIA with staff accomplishing a number of initiatives, including:

#### STRENGTHENING MINNESOTA'S WORKERS' COMPENSATION SYSTEM

- MWCIA and WCRA jointly sponsored the WC Forum, which provided a day of learning relevant to the Minnesota Workers' Compensation community and networking opportunities. Continuing education credits were available.
- Implemented updated experience rating plan methodology to increase accuracy and performance of the plan.

#### **CUSTOMER FIRST FOCUS**

- A Website Review Project was initiated during 2023 to identify enhancements to www.mwcia.org. Input was received from carriers and agents.
- In response to stakeholder requests, Carrier Rate Summary information is now available in excel format.
- Created a Data Services department to improve focus on data quality, management, and stewardship.
- Combined Underwriting and Assigned Risk to create a Customer Service Center. This unit will enhance the customer experience through prompt and consistent responses, staff training, and increased efficiency.



### **INITIATIVES**

#### **GROWING MWCIA**

- Updated MWCIA's Mission, Vision, and Value statements.
- Defined MWCIA's digital future by clarifying our vision statements, Association values, strategic pillars, and measurements of success.
- Revised the employee performance review process to grow the talents of MWCIA staff.
- Provided LinkedIn Learning access to all MWCIA staff and carried out several learning challenges with staff.
- Implemented an internship program to recruit future hires and introduce individuals to the work comp industry.





# MISSION: **RESULTS**



#### **POLICY REVIEW/POLICY ENTRY**

An important activity of the Association is the capture of policy coverage information and the management of the Workers' Compensation Insurance Verification software tool. This software tool function provides the Minnesota Department of Labor and Industry with computer-generated online information on workers' compensation insurance coverage and eliminates the carriers' obligation to file notifications of coverage and cancellation with the Department.

	Assigned Risk	Voluntary Market	Totals
Policies Counts	20,029	147,302	167,331
Transaction Counts	65,852	461,215	527,067
Cancellations/Reinstatements Counts	9,996	68,079	78,075
Grand Total	95,877	676,596	772,473

#### **UNIT STATISTICAL PLAN**

Unit Statistical Plan data is collected, processed, and tabulated for use in developing the classification data for the Association's annual Ratemaking Report. During 2023, a total of 191,810 reports were collected.



#### **FINES**

The Association has a fining procedure for delinquent unit statistical reports. This procedure generated \$65,080 in 2023.

#### **MERIT RATING**

Minnesota statutes require that all Assigned Risk policies not eligible for experience rating are subject to a Merit Rating Plan developed by the Minnesota Department of Commerce. A total of 16,482 files were published for Merit Rating in 2023. The 2023 Merit Ratings were distributed as indicated in the chart below.

<b>Merit Rating Factor</b>	Number of Assigned Risk Files
0.67	12,722
0.90	3,446
1.00	277
1.10	37



#### **EXPERIENCE RATING**

During 2023, we continued our activities in connection with the experience rating of employers. 21,836 Minnesota intrastate experience ratings were published, including revisions. The 2023 breakdown of current Minnesota intrastate ratings by modification factor is as follows:

Total Ratings between 0.01 & 0.49	5
Total Ratings between 0.50 & 0.59	17
Total Ratings between 0.60 & 0.69	280
Total Ratings between 0.70 & 0.79	1,759
Total Ratings between 0.80 & 0.89	6,373
Total Ratings between 0.90 & 0.99	8,302
Total Ratings between 1.00 & 1.09	1,063
Total Ratings between 1.10 & 1.19	800
Total Ratings between 1.20 & 1.29	739
Total Ratings between 1.30 & 1.39	845
Total Ratings between 1.40 & 1.49	668
Total Ratings between 1.50 & 1.59	385
Total Ratings between 1.60 & 1.69	221
Total Ratings between 1.70 & 1.79	150
Total Ratings between 1.80 & 1.89	69
Total Ratings between 1.90 & 1.99	55
Total Ratings greater than 1.99	105



#### **REVENUE AND EXPENSES**

MWCIA had revenues of \$8,238,601 of which \$7,556,012 was collected through the assessment process.

#### Revenues

Expenses		
	\$8,238,601	100%
Other	86,683	1.05%
Unit Statistical	65,080	.7%
Contract Services	530,826	6%
Assessments	7,556,012	91.7%

Compensation	4,886,296	65%
Management, General and Other	1,386,850	18%
Management Information Systems	737,681	9.7%
Rent & Utilities	518,944	6.9%
	\$7.529.771	100%





MWCIA's products, services, communications and educational initiatives include the following:

#### **ACCEDE**

Carriers use the ACCEDE web application to report annual financial call data to MWCIA. Each year, MWCIA updates ACCEDE to enhance the carrier experience and ensure that the data collected is of the highest quality.

#### **ACH TRANSACTIONS**

MWCIA allows member carriers the option to pay assessments via an ACH transaction payment as opposed to issuing a check.

#### **ARROW**

A web-based analytic report resource product that allows carriers to perform queries against their own statistical and experience rating data. Comparative statewide reporting options are available to the public as well. The user may select the precise type of query to be executed against the data and receive results in a PDF or Excel-compatible file.

#### **ASSIGNED RISK RATES SEARCH**

This application allows customers to search for assigned risk rate information based on the class code of interest.



#### **CARRIER DATA QUALITY REPORT**

MWCIA provides Carrier Data Quality Reports through this online product. Reports can be accessed using MWCIA's Web Membership system. Carrier Data Quality Reports contain data from carriers that was received or due in the prior year. The objective is to provide carriers with useful feedback regarding the quality and timeliness of the data they submitted to MWCIA.

In 2023, MWCIA discontinued sending the Carrier Data Quality Reports through USPS mail and transitioned to only providing access to these reports on-line through our Web Membership system.

#### **CARRIER RATE SUMMARY**

This application provides the carrier rate information that reflects the most up-to-date

rate data available from the Minnesota Department of Commerce.

# **CLASSIFICATION CODE SEARCH**

This application allows the user to search for class codes and descriptions within the Minnesota Classification Index. Searches can be performed by number or word search.





#### **DLI INSURANCE VERIFICATION SYSTEM**

MWCIA maintains the DLI Insurance Verification (coverage lookup) system on behalf of the Minnesota Department of Labor and Industry. The system provides a responsive, intuitive, mobile-device-friendly solution for the public and enhanced features for DLI staff.

#### **GROUP DASHBOARD**

The Group Dashboard Report displays group-specific and statewide metrics: premium distributions, loss frequency, and severity. Breakouts by industry group and region are also provided to benchmark against statewide statistics.

#### **IMAGING SYSTEM**

MWCIA has long used an imaging system for the management and storage of historical documents.

#### MANAGE POLICY SYSTEM

This web-based application enables carriers to submit and manage their policy data via the MWCIA website. Among other things, carriers may use Manage Policy to resolve coverage issues, address policy errors, and verify records online.

#### **MANAGE OWNERSHIP**

The recently enhanced web application, allows agents and employers to enter, validate, and submit ERM-14 ownership information to MWCIA electronically. Manage Ownership product is expected to improve the overall quality of ownership data managed by MWCIA and streamline processing for customers and MWCIA staff.



#### MANAGE USR SYSTEM

This web-based application enables carriers to manage their Unit Statistical Report (USR) data online. Carriers can create, update, validate, and submit USRs. They can also create correction, subsequent, and replacement USRs.

#### MCPAP CREDIT FACTOR APPLICATION

The Minnesota Contractors Premium Adjustment Program (MCPAP) is available to contractors and agents and is applied for using the Credit Factor Application.

#### **MEDICAL CLAIMS ANALYTICS**

IT and Actuarial staff members continue to partner on the development and refinement of a cost-effective, flexible, right-sized analytics solution for the investigation of medical claims data.

#### MINNESOTA ASSIGNED RISK TOOLS

The MWCIA website provides several online tools to assist carriers and agents with Assigned Risk tasks. These include:

- Assigned Risk Depopulation Search
- Assigned Risk Premium Calculator
- Assigned Risk Rates Search
- Assigned Risk Merit Rating Lookup



#### **ONLINE ASSIGNED RISK (OAR)**

The Minnesota Workers' Compensation Assigned Risk Plan (MWCARP) developed the Online Assigned Risk software tool (OAR) which allows agents and employers to complete Assigned Risk applications and make electronic payments online.

#### **OWNERSHIP RULINGS**

When a change in ownership occurs for a business, an interested party can obtain an ownership ruling from MWCIA Underwriting staff by completing an on-line Confidential Request for Ownership Information (ERM-14) Form.

MWCIA now requires all forms to be submitted electronically. MWCIA staff will determine the type of change and/or combinability of the entities involved and will then amend the experience modification accordingly.





#### **PURE PREMIUM BASE RATES**

The pure premium base rates and rating values for all classes are available to carriers and through the product request form. They are available in a downloadable Microsoft Excel spreadsheet as well as in a WCRATE text file format. The derivation of the pure premium base rates is detailed in the Ratemaking Report. The definition of a pure premium base rate expanded in 2022 due to a change in statues and administrative rules governing workers' compensation ratemaking in Minnesota. These changes were incorporated in the 2023 pure premium base rates.

#### **RATEMAKING REPORT**

The 2024 Ratemaking Report completed in August of 2023, contains the pure premium base rate schedule by class, calculations used to produce the schedule, and explanations of methods and factors available to amend or complement the rates. The 2024 pure premium base rates explicitly reflect trend, losses development to ultimate, and a provision for loss adjustment expenses. The ratemaking report has been updated to account for and detail the additional elements.

#### SECURITY AND DATA PROTECTION

Security continues to be a major priority for MWCIA. We take many steps to protect our electronic resources. Of particular note, we authored and approved a new Cyber Security Policy, completed internal and external security audits of our electronic systems, and provided security awareness training to all staff.



#### **TRACER**

MWCIA uses the TRACER application (Ratemaking, Analysis of Class Experience and Research) for derivation of class pure premium base rates.

#### **STATE OF THE MARKET**

The State of the Market report tracks industry metrics to provide information on the Workers' Compensation environment in Minnesota. The report details statistics on employer costs, claim frequency, claim severity, distribution of costs, and changes in case reserves. The impact of the COVID-19 pandemic on various industry metrics is also detailed.

#### **WCUNDERWRITING WEB SERVICE**

MWCIA introduced a new web service product that allows carriers to request and retrieve employer-specific data in real-time, system to system, at www.mwcia.org.. The data is returned in XML format based on the Workers Compensation Insurance Organizations (WCIO) WCUNDERWRITING XML standard and includes up to five years of experience modification and merit rating history and current insured names and addresses.

#### WEB EXPERIENCE MOD CACULATOR

The Experience Mod Calculator application allows interested parties to estimate Minnesota intrastate experience modifications. This program is not intended to cover all the rules and exceptions found in the Experience Rating Plan Manual and cannot create a final experience modification worksheet. It does, however, calculate experience modifications based on the payroll and loss information provided. This application also allows for the calculation of "what if" scenarios by giving the user the ability to adjust this information.



#### **WEB EXPERIENCE MOD HISTORY**

The Web Experience Mod History application allows carriers and agents to search for employers, review experience mod history, and download experience rate sheets and MN Contractors Premium Adjustment Program (MCPAP) worksheets. Carriers can download experience rate sheets in bulk in PDF, WCRATING text format, and WCRATING XML format. MCPAP worksheets can be downloaded in PDF format. Carriers may also sign up for notifications alerting them when new or revised experience rate sheets are available for pickup.





MWCIA's communications and educational efforts in 2023:

#### MINNESOTA WORKERS' COMPENSATION MANUALS

MWCIA maintains the approved Minnesota Workers' Compensation Manuals in the State of Minnesota. These manuals are revised following review by the Underwriting Committee and then pre-approval by the MWCIA Board and the Minnesota Department of Commerce. As needed, revisions were made to Minnesota Workers' Compensation Manuals during 2023.

#### **MWCIA CIRCULAR LETTERS**

MWCIA Circular Letters provide official notification to our members and customers of such things as approved filings, Department of Commerce orders, and changes in products and services. The goal is to provide timely information on important changes that may impact member and customer businesses. During 2023, MWCIA released 17 circular letters.

#### **OUTREACH TO CARRIERS AND AGENTS**

MWCIA staff solicited input from carriers and agents, via a survey and meeting, regarding their suggestions for enhancements to content and format as part of our Website Review Project.

Additionally, financial data reporting contacts were asked to provide feedback on the ACCEDE tool to inform an upcoming rewrite of the product. Some feedback will be incorporated in the next round of financial calls.



#### **MWCIA EDUCATION & INFORMATIONAL PRESENTATIONS**

Each year, our staff "connect" with members, agents and the business community at large to provide educational and informational presentations.

In October, MWCIA and WCRA co-hosted the WC Forum, which provided a day of learning relevant to the Minnesota Workers' Compensation community and networking opportunities. Continuing education credits were available.

#### MWCIA NEWSLETTER AND OTHER SOCIAL MEDIA ACCOUNTS

MWCIA publishes newsletters and provides updates through MWCIA LinkedIn and Facebook

accounts throughout the year. These communications educate and inform carriers, agents and other interested parties on important topics in a timely fashion.





# MISSION: **COLLABORATIONS**



# **COLLABORATIONS**

Collaboration is fundamental to MWCIA's mission. We pursue collaboration as a means to share industry knowledge, promote shared interests, and jointly develop software and services. Collaboration has allowed MWCIA to realize some of its greatest goals while also serving the industry as a whole.

Some of the organizations with which we collaborate include:

#### MINNESOTA DEPARTMENT OF LABOR & INDUSTRY

MWCIA collects proof of coverage information and manages the Workers' Compensation Insurance Verification website on behalf of the Minnesota Department of Labor and Industry. MWCIA also collaborates with the Department's research division in investigating the effects of medical benefit alternatives via the use of Medical Call data.

#### **CDX PARTNERS**

Compensation Data Exchange (CDX) is an entity consisting of Data Collection Organizations that is devoted to facilitating electronic data interchange between data providers and Data Collection Organizations. CDX products include:

- CDX website: Allows participating organizations to exchange data files in industry-standard formats.
- BEEP web application: Allows data providers to create, modify, and submit unit statistical report transactions.
- PEEP web application: Allows data providers to create, modify, and submit policy transactions.
- EXR web application: Allows Data Collection Organizations to distribute experience and merit rating information to data providers.



#### **COLLABORATIONS**

#### MINNESOTA WORKERS' COMPENSATION ASSIGNED RISK PLAN (MWCARP)

On behalf of MWCARP, MWCIA processes applications for coverage through the Minnesota Assigned Risk Plan. The majority of such applications are submitted electronically and processed through the Online Assigned Risk (OAR) web application. MWCIA also assists the Minnesota Department of Commerce in calculating the MWCARP annual class rate changes.

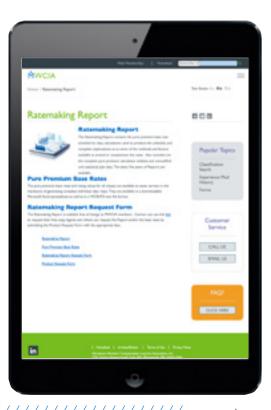
#### SPECTRUM PARTNERS

Spectrum Partners is a consortium of DCOs founded to develop and maintain Spectrum software. Spectrum software is used internally by participating DCOs to collect, validate,

and process workers' compensation data. It is the foundation for most of our products and services and is fundamental to serving our customers effectively.

#### **WCIO**

Workers Compensation Insurance Organizations (WCIO) is a voluntary association of licensed rating, advisory, and data service organizations that collect workers' compensation insurance information. The WCIO provides a forum for the exchange of information about workers' compensation insurance and has developed standards for the electronic transmission of information between insurers and rating/advisory organizations.





#### **COLLABORATIONS**

#### **ADDITIONAL RELATIONSHIPS**

MWCIA also maintains close relationships with:

- Minnesota Department of Commerce
- WCRA: Minnesota Workers' Compensation Reinsurance Association
- IFM: Insurance Federation of Minnesota
- IDMA: Insurance Data Management Association

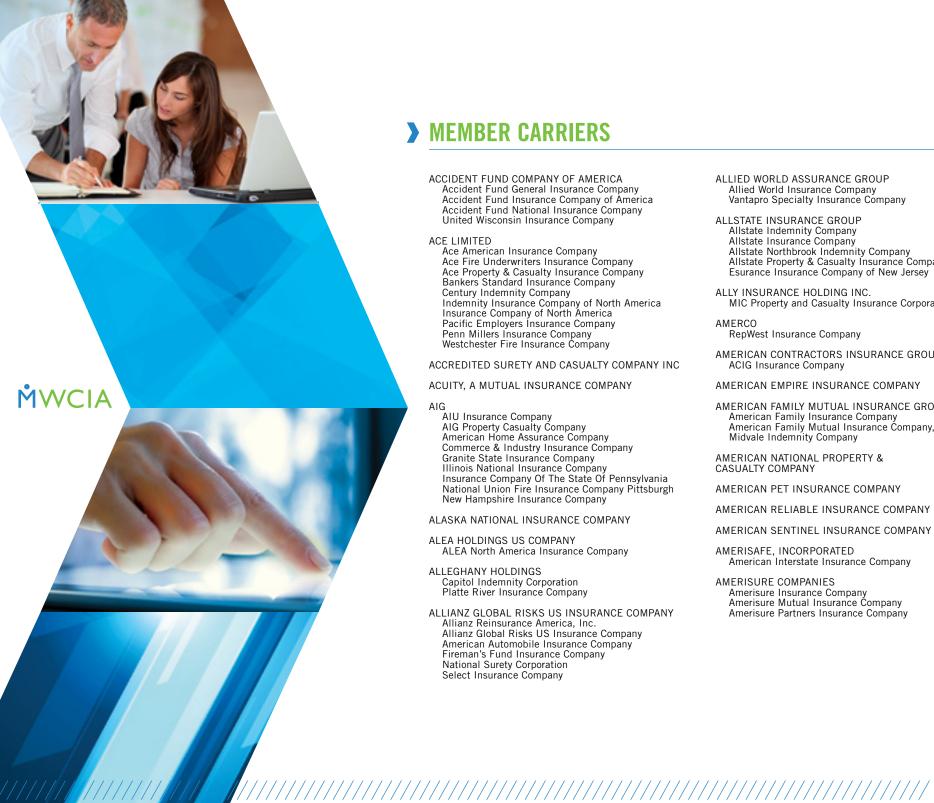
In summary, whenever possible, we strive to assist other organizations in the workers' compensation arena to better serve their audiences. Through cooperation with other associations, government and regulatory bodies, and our members, we have expanded our own capabilities and those of our members.

We look forward to pursuing further collaboration opportunities in the years ahead.





# MISSION: **MEMBER CARRIERS**



ACCIDENT FUND COMPANY OF AMERICA Accident Fund General Insurance Company Accident Fund Insurance Company of América Accident Fund National Insurance Company United Wisconsin Insurance Company

#### ACE LIMITED

Ace American Insurance Company Ace Fire Underwriters Insurance Company Ace Property & Casualty Insurance Company Bankers Standard Insurance Company Century Indemnity Company Indemnity Insurance Company of North America Insurance Company of North America Pacific Employers Insurance Company Penn Millers Insurance Company Westchester Fire Insurance Company

ACCREDITED SURETY AND CASUALTY COMPANY INC

ACUITY, A MUTUAL INSURANCE COMPANY

AIU Insurance Company AIG Property Casualty Company American Home Assurance Company Commerce & Industry Insurance Company Granite State Insurance Company
Illinois National Insurance Company
Insurance Company Of The State Of Pennsylvania National Union Fire Insurance Company Pittsburgh New Hampshire Insurance Company

ALASKA NATIONAL INSURANCE COMPANY

ALEA HOLDINGS US COMPANY ALEA North America Insurance Company

ALLEGHANY HOLDINGS Capitol Indemnity Corporation Platte River Insurance Company

ALLIANZ GLOBAL RISKS US INSURANCE COMPANY Allianz Reinsurance America, Inc. Allianz Global Risks US Insurance Company American Automobile Insurance Company Fireman's Fund Insurance Company **National Surety Corporation** Select Insurance Company

ALLIED WORLD ASSURANCE GROUP Allied World Insurance Company Vantapro Specialty Insurance Company

ALLSTATE INSURANCE GROUP Allstate Indemnity Company Allstate Insurance Company Allstate Northbrook Indemnity Company Allstate Property & Casualty Insurance Company Esurance Insurance Company of New Jersey

ALLY INSURANCE HOLDING INC. MIC Property and Casualty Insurance Corporation

RepWest Insurance Company

AMERICAN CONTRACTORS INSURANCE GROUP ACIG Insurance Company

AMERICAN EMPIRE INSURANCE COMPANY

AMERICAN FAMILY MUTUAL INSURANCE GROUP American Family Insurance Company American Family Mutual Insurance Company, S.I. Midvale Indemnity Company

AMERICAN NATIONAL PROPERTY & CASUALTY COMPANY

AMERICAN PET INSURANCE COMPANY

AMERICAN RELIABLE INSURANCE COMPANY

AMERICAN SENTINEL INSURANCE COMPANY

AMERISAFE, INCORPORATED American Interstate Insurance Company

AMERISURE COMPANIES Amerisure Insurance Company Amerisure Mutual Insurance Company Amerisure Partners Insurance Company



AMTRUST FINANCIAL COMPANY

AmTrust Insurance Company, DE CorePointe Insurance Company Milford Casualty Insurance Company Park National Insurance Company Security National Insurance Company, Inc. Sequoia Insurance Company Southern Insurance Company Technology Insurance Company Wesco Insurance Company

ARCH INSURANCE GROUP

Arch Indemnity Insurance Company Arch Insurance Company Arch Reinsurance Company

ARGO GROUP U.S.

Argonaut Great Central Insurance Company Argonaut Insurance Company Argonaut-Midwest Insurance Company Rockwood Casualty Insurance Company

ARMOUR RISK MANAGEMENT Bedivere Insurance Company

ARROWPOINT CAPITAL GROUP Arrowpoint Indemnity Company Ascot Insurance Company

ASCOT INSURANCE COMPANY

ATLANTIC MUTUAL INSURANCE GROUP Atlantic Mutual Insurance Company Centennial Insurance Company

AUSTIN MUTUAL INSURANCE COMPANY

AUTO-OWNERS INSURANCE GROUP Auto-Owners Insurance Company Owners Insurance Company

AXA CORPORATE SOLUTIONS GROUP Coliseum Reinsurance Company

AXIS U.S. INSURANCE **AXIS Insurance Company** AXIS Reinsurance Company BALDWIN AND LYONS INCORPORATED Protective Insurance Company Sagamore Insurance Company

BENCHMARK INSURANCE COMPANY

BERKSHIRE HATHAWAY HOMESTATE **INSURANCE COMPANY** Oak River Insurance Company Redwood Fire & Casualty Insurance Company

BONDSMEN INSURANCE COMPANY

BROTHERHOOD MUTUAL INSURANCE COMPANY

CASTLEPOINT NATIONAL INSURANCE COMPANY

CATERPILLAR INSURANCE COMPANY

CENTRAL MUTUAL INSURANCE COMPANY GROUP All America Insurance Company Central Mutual Insurance Company

CENTRE INSURANCE COMPANY

CENTURION CASUALTY COMPANY

CERITY INSURANCE COMPANY

CHEROKEE INSURANCE COMPANY

CHUBB GROUP OF INSURANCE COMPANIES Chubb Indemnity Insurance Company Chubb National Insurance Company Executive Risk Indemnity Inc. Federal Insurance Company Great Northern Insurance Company Pacific Indemnity Company Vigilant Insurance Company

CHURCH MUTUAL INSURANCE COMPANY Church Mutual Insurance Company, S.I. CM Regent Insurance Company

CIMMARON INSURANCE COMPANY

CINCINNATI INSURANCE COMPANY Cincinnati Casualty Company Cincinnati Indemnity Company Cincinnati Insurance Company



CITY NATIONAL INSURANCE COMPANY City National Insurance Company Diamond State Insurance Company

CLARENDON NATIONAL INSURANCE COMPANY

CNA INSURANCE GROUP American Casualty Company of Reading Pennsylvania Continental Casualty Company Continental Insurance Company National Fire Insurance Company of Hartford Transportation Insurance Company Valley Forge Insurance Company

COMPASS INSURANCE COMPANY

CONIFER INSURANCE GROUP White Pine Insurance Company Country Financial Insurance Company

COUNTRY FINANCIAL Country Mutual Insurance Company

CRUM & FORSTER INSURANCE GROUP Crum & Forster Indemnity Company North River Insurance Company United States Fire Insurance Company

CUMIS INSURANCE SOCIETY, INCORPORATED

DAKOTA TRUCK UNDERWRITERS **Dakota Truck Underwriters** First Dakota Indemnity Company

DENTISTS INSURANCE COMPANY

DIAMOND INSURANCE COMPANY

EASTERN ALLIANCE INSURANCE GROUP Allied Eastern Indemnity Company Eastern Advantage Assurance Company Eastern Alliance Insurance Company

ELECTRIC INSURANCE COMPANY

**EMC INSURANCE COMPANIES EMC Property & Casualty Company** EMCASCO Insurance Company **Employers Mutual Casualty Company** Union Insurance Company of Providence EMPLOYERS HOLDINGS GROUP **Employers Assurance Company** Employers Compensation Insurance Company Employers Preferred Insurance Company

ENCOVA MUTUAL INSURANCE GROUP Brickstreet Mutual Insurance Company Motorists Commercial Mutual Insurance Company North Stone Insurance Company Pinnacle Point Insurance Company Summit Point Insurance Company Wilson Mutual Insurance Company

**ENDURANCE SPECIALTY GROUP Endurance Assurance Corporation** Endurance Risk Solutions Assurance Company

ERIE INSURANCE GROUP Erie Insurance Company Erie Insurance Company of New York Erie Insurance Exchange Erie Insurance Property & Casualty Company Flagship City Insurance Company

**EVEREST REINSURANCE GROUP Everest National Insurance Company Everest Reinsurance Company Everest Premier Insurance Company** Everest Denali Insurance Company

FAIRFAX FINANCIAL INCORPORATED Greystone Insurance Company Hudson Insurance Company Odyssey America Reinsurance Corporation

FALLS LAKE INSURANCE COMPANIES Falls Lake National Insurance Company

FARM BUREAU MUTUAL GROUP Farm Bureau Property & Casualty Insurance Company Western Agricultural Insurance Company



FARMERS INSURANCE GROUP

21st Century North American Insurance Company Bantry Insurance Company

Farmers Insurance Exchange Fire Insurance Exchange Foremost Insurance Company

Foremost Property and Casualty Company

Foremost Signature Insurance Company

Mid-Century Insurance Company Truck Insurance Exchange

FEDERATED INSURANCE GROUP

Federated Mutual Insurance Company Federated Reserve Insurance Company Federated Service Insurance Company

FEDERATED RURAL ELECTRIC INSURANCE EXCHANGE

FIRST FINANCIAL INSURANCE COMPANY

FM GLOBAL GROUP

Affiliated FM Insurance Company

FRANKENMUTH INSURANCE COMPANY

GENERAL REINSURANCE GROUP

General Reinsurance Corporation Genesis Insurance Company

**GLENCAR INSURANCE** 

GLOBAL REINSURANCE CORPORATION OF AMERICA

GRANGE MUTUAL CASUALTY GROUP

Grange Casualty Company Integrity Insurance Company

Integrity Property & Casualty Insurance Company Integrity Select Insurance Company

Trustguard Insurance Company

**GRAY INSURANCE GROUP** 

GREAT AMERICAN INSURANCE GROUP

Great American Alliance Insurance Company

Great American Assurance Company

Great American Insurance Company Great American Insurance Company of New York Great American Spirit Insurance Company

National Interstate Insurance Company

Triumph Casualty Company

Vanliner Insurance Company

GREATER NEW YORK MUTUAL INSURANCE COMPANY

GRINNELL MUTUAL GROUP

Grinnell Mutual Reinsurance Company Grinnell Select Insurance Company

**GROUP 1001** 

Clear Spring Property & Casualty Company

**GUARD INSURANCE GROUP** 

Amguard Insurance Company Eastguard Insurance Company

Norguard Insurance Company

**GUIDEONE INSURANCE** 

Guideone Elite Insurance Company Guideone Insurance Company

Guideone Specialty Insurance Company

HANOVER INSURANCE GROUP

Allamerican Financial Alliance Insurance Company

Allmerica Financial Benefit Insurance Company

Citizens Insurance Company of America

Hanover American Insurance

Hanover Insurance Company

Massachusetts Bay Insurance Company

Nova Casualty Company

HARLEYSVILLE INSURANCE GROUP

Harleysville Insurance Company

Harleysville Lake States Insurance Company

Harleysville Worcester Insurance Company



HARTFORD INSURANCE GROUP Hartford Accident & Indemnity Company

Hartford Casualty Insurance Company

Hartford Fire Insurance Company
Hartford Insurance Company of Illinois
Hartford Insurance Company of the Midwest

Hartford Insurance Company of the Southeast

Hartford Underwriters Insurance Company

New England Insurance Company Nutmeg Insurance Company

Property & Casualty Insurance Company of Hartford

Sentinel Insurance Company, Ltd.

Trumbull Insurance Company

Twin City Fire Insurance Company

HDI GLOBAL INSURANCE COMPANY **HDI Gerling America Insurance Company** 

HEALTH CARE INSURANCE RECIPROCA

HIGHLANDS INSURANCE COMPANY

HOME INSURANCE COMPANY

HORACE MANN INSURANCE GROUP

Horace Mann Insurance Company Teachers Insurance Company

HOUSTON INTERNATIONAL INSURANCE GROUP Great Midwest Insurance Company

Imperium Insurance Company

IAT INSURANCE GROUP

Acceptance Indemnity Insurance Company Harco National Insurance Company

Occidental Fire & Casualty Company of North Carolina Transguard Insurance Company of America, Inc.

**ICW GROUP** 

Insurance Company of the West Explorer Insurance Company

ILLINOIS CASUALTY COMPANY

IMT MUTUAL HOLDING COMPANY

**IMT Insurance Company** Wadena Insurance Company

INCLINE CASUALTY COMPANY

INDIANA LUMBERMENS MUTUAL **INSURANCE COMPANY** 

INTEGON NATIONAL INSURANCE COMPANY

INVERIN INSURANCE COMPANY

IOWA MUTUAL INSURANCE COMPANY

IRONSHORE INDEMNITY, INCORPORATED

KINGSWAY AMERICA. INC.

Mendakota Insurance Company Mendota Insurance Company

KNIGHTBROOK INSURANCE COMPANY

LANCER INSURANCE COMPANY

LIBERTY MUTUAL INSURANCE GROUP

American Economy Insurance Company American Fire and Casualty Company American States Insurance Company

Consolidated Insurance Company

Employers Insurance Company of Wausau First Liberty Insurance Corporation First National Insurance Company of America

General Insurance Company of America Hawkeye-Security Insurance Company

Indiana Insurance Company

Liberty Insurance Corporation
Liberty Mutual Fire Insurance Company
Liberty Mutual Insurance Company

LM General Insurance Company

LM Insurance Corporation

LM Property and Casualty Insurance Company

Midwestern Indemnity Company Netherlands Insurance Company

Ohio Casualty Insurance Company

Ohio Security Insurance Company
Peerless Indemnity Insurance Company
Peerless Insurance Company

Safeco Insurance Company of America

Wausau Business Insurance Company

Wausau Underwriters Insurance Company

West American Insurance Company

LUMBERMEN'S UNDERWRITING ALLIANCE

MADA INSURANCE EXCHANGE

MAG HOLIDAY COMPANY

MAG Mutual Insurance Company

MAIN STREET AMERICA GROUP (THE) Spring Valley Mutual Insurance Company



MARKEL CORPORATION GROUP FirstComp Insurance Company Markel Insurance Company

MEADOWBROOK INSURANCE GROUP Star Insurance Company

MEDMARC CASUALTY INSURANCE COMPANY

MEMIC GROUP

Maine Employers Mutual Insurance Company MEMIC Casualty Company MEMIC Indemnity Company

MEEMIC INSURANCE COMPANY

METLIFE AUTO & HOME GROUP Economy Fire & Casualty Company

MIDWEST BUILDERS CASUALTY MUTUAL COMPANY

MIDSTATES REINSURANCE CORPORATION

MIDWEST FAMILY MUTUAL INSURANCE COMPANY Midwest Family Advantage Insurance Company

MIDWEST INSURANCE COMPANY

MILLERS GENERAL GROUP Millers First Insurance Company Insurance

MS & AD INSURANCE GROUP Mitsui Sumitomo Insurance Company of America Mitsui Simitoma Insurance USA Inc.

MUNICH RE AMERICA CORPORATION GROUP American Alternative Insurance Corporation American Family Home Insurance Company American Modern Home Insurance Company Digital Advantage Insurance Company Munich Reinsurance America, Inc.

NATIONAL AMERICAN INSURANCE COMPANY

NATIONAL INDEMNITY GROUP Berkshire Hathaway Direct Insurance Company Berkshire Hathaway Specialty Insurance Company Commercial Casualty Insurance Company National Indemnity Company National Liability & Fire Insurance Company Wellfleet Insurance Company Wellfleet New York Insurance Company

NATIONWIDE INSURANCE GROUP Allied Insurance Company of America Allied Property & Casualty Insurance Company Amco Insurance Company

Crestbrook Insurance Company Depositors Insurance Company Freedom Specialty Insurance Company
Harleysville Preferred Insurance Company
National Casualty Company
Nationwide Affinity Insurance Company of America
Nationwide Agribusiness Insurance Company

Nationwide Assurance Company

Nationwide General Insurance Company Nationwide Insurance Company of America Nationwide Mutual Insurance Company

Nationwide Property & Casualty Insurance Company

Scottsdale Indemnity Company Victoria Fire & Casualty Company

**NAU GROUP** 

**NAU Country Insurance Company** 

NORTH AMERICAN CASUALTY GROUP Continental Indemnity Company Illinois Insurance Company

Pennsylvania Insurance Company

OLD REPUBLIC INSURANCE GROUP

American Business & Mercantile Insurance Mutual Inc BITCO National Insurance Company BITCO General Insurance Corporation Great West Casualty Company Old Republic General Insurance Corporation

Old Republic Insurance Company

ONE BEACON INSURANCE GROUP

Atlantic Specialty Insurance Company OBI America Insurance Company

OBI National Insurance Company

PARTNERRE GROUP

PartnerRe Insurance Company of New York

PENNSYLVANIA LUMBERMENS MUTUAL INSURANCE COMPANY

PETROLEUM CASUALTY COMPANY

PHARMACISTS MUTUAL INSURANCE COMPANY Chiron Insurance Company

PIE GROUP HOLDINGS INSURANCE GROUP The Pie Insurance Company



PMA INSURANCE GROUP Pennsylvania Manufacturers Association Insurance Company

PREFERRED PROFESSIONAL INSURANCE COMPANY

PRESCIENT NATIONAL INSURANCE COMPANY

PRO ASSURANCE GROUP ProAssurance Indemnity Company, Inc.

PROSELECT INSURANCE COMPANY

PROSIGHT SPECIALTY INSURANCE GROUP New York Marine and General Insurance Company

PROVIDENCE HOLDINGS GROUP Imperial Casualty and Indemnity Company

PROVIDENCE WASHINGTON INSURANCE COMPANY Openly Insurance Company Providence Washington Insurance Company

PUBLIC SERVICE INSURANCE COMPANY

QBE INSURANCE COMPANY North Pointe Insurance Company Praetorian Insurance Company QBE Insurance Company QBE Reinsurance Company Stonington Insurance Company

QBE REGIONAL INSURANCE GROUP General Casualty Company of Wisconsin General Casualty Insurance Company National Farmers Union Property and Casualty Company Regent Insurance Company

RAM MUTUAL INSURANCE COMPANY

RAMPART INSURANCE COMPANY

RLI INSURANCE COMPANY

RURAL TRUST INSURANCE COMPANY

SAFETY NATIONAL GROUP Safety First Insurance Company Safety National Casualty Corporation

SAMSUNG FIRE & MARINE INSURANCE COMPANY LTD

SCOR U S GROUP General Security National Insurance Company SCOR Reinsurance Company

SECURA INSURANCE COMPANIES Secura Insurance Company SECURA Supreme Insurance Company

SECURIAN CASUALTY COMPANY

SELECTIVE INSURANCE GROUP Selective Insurance Company of America Selective Insurance Company of South Carolina Selective Insurance Company of the Southeast

SENECA INSURANCE COMPANY, INC.

SENTRY INSURANCE, A MUTUAL GROUP Florists Mutual Insurance Company Middlesex Insurance Company Patriot General Insurance Company Sentry Casualty Company Sentry Insurance Sentry Select Insurance Company

SERVICE INSURANCE HOLDINGS, INC. Service American Indemnity Company Service Lloyds Insurance Company, Stock Company

SFM MUTUAL INSURANCE COMPANY SFM Mutual Insurance Company SFM Safe Insurance Company SFM Select Insurance Company

SM MARIANO GROUP Florida Casualty Insurance Company

SOCIETY INSURANCE. A MUTUAL COMPANY

SOMPO AMERICA INSURANCE COMPANY Endurance American Insurance Company **Endurance Assurance Corporation Endurance Risk Solutions Assurance Company** SOMPO America Fire & Marine Insurance Company SOMPO American Insurance Company

SPARTA INSURANCE HOLDINGS INC. Sparta Insurance Company

STARR INTERNATIONAL USA INC. Starr Indemnity & Liability Company Starr Specialty Insurance Company



#### STARSTONE NATIONAL INSURANCE COMPANY

STATE AUTOMOBILE MUTUAL INSURANCE GROUP American Compensation Insurance Company Bloomington Compensation Insurance Company Meridian Security Insurance Company Milbank Insurance Company Plaza Insurance Company State Auto Property & Casualty Insurance Company State Automobile Mutual Insurance Company

STATE FARM FIRE & CASUALTY GROUP State Farm Fire & Casualty Company State Farm General Insurance Company

STATE NATIONAL GROUP National Specialty Insurance Company Pinnacle National Insurance Company State National Insurance Company

#### SUNZ INSURANCE COMPANY

SWISS REINSURANCE GROUP Swiss Re Corporate Solutions America Insurance Corporation Swiss Re Corporate Solutions Premier Insurance Corporation Swiss Re Corporation Solutions Insurance Corporation Swiss Reinsurance America Corporation Westport Insurance Corporation

TAWA GROUP Lincoln General Insurance Company

TIG INSURANCE GROUP TIG Insurance Company

TOKIO HOLDINGS TNUS Insurance Company Tokio Marine America Insurance Company Trans Pacific Insurance Company

TRANSATLANTIC HOLDINGS INC. Transatlantic Reinsurance Company Fair American Insurance and Reinsurance Company

TRANSPORT INSURANCE COMPANY

TRANSVERSE INSURANCE GROUP, LLP Transverse Insurance Company

#### TRAVELERS INSURANCE GROUP

Automobile Insurance Company of Hartford, Connecticut Charter Oak Fire Insurance Company Discover Property & Casualty Insurance Company Farmington Casualty Company Fidelity & Guaranty Insurance Company Fidelity & Guaranty Insurance Underwriters, Inc.
Northland Insurance Company
Phoenix Insurance Company
Select Insurance Company
St. Paul Fire & Marine Insurance Company St. Paul Guardian Insurance Company St. Paul Mercury Insurance Company St. Paul Protective Insurance Company Standard Fire Insurance Company Travelers Casualty & Surety Company
Travelers Casualty & Surety Company of America
Travelers Casualty Company of Connecticut
Travelers Casualty Insurance Company of America
Travelers Commercial Insurance Company

Travelers Constitution State Insurance Company

Travelers Property Casualty Company of America
United States Fidelity & Guaranty Company

Travelers Indemnity Company of America
Travelers Indemnity Company of Connecticut

TRENWICK AMERICA GROUP, INCORPORATED Insurance Corporation of New York

TRIANGLE INSURANCE COMPANY INC

Travelers Indemnity Company

UNITED FIRE & CASUALTY GROUP Addison Insurance Company United Fire & Casualty Company

UTICA MUTUAL INSURANCE COMPANY

VIRGINIA SURETY COMPANY, INCORPORATED

WCF NATIONAL INSURANCE COMPANY



#### W. R. BERKLEY CORPORATION GROUP

Acadia Insurance Company Admiral Indemnity Corporation
Berkley Insurance Company
Berkley National Insurance Company
Berkley Regional Insurance Company Carolina Casualty Insurance Company
Continental Western Insurance Company
Firemen's Insurance Company of Washington DC
Great Divide Insurance Company Intrepid Insurance Company Key Risk Insurance Company Midwest Employers Casualty Company Riverport Insurance Company StarNet Insurance Company TriState Insurance Company of Minnesota Union Insurance Company

#### WEST BEND MUTUAL INSURANCE COMPANY

#### WESTERN NATIONAL MUTUAL INSURANCE GROUP

Michigan Millers Mutual Insurance Company Pioneer Specialty Insurance Company Western National Assurance Company Western National Mutual Insurance Company

#### WESTFIELD GROUP

American Select Insurance Company Ohio Farmers Insurance Company Old Guard Insurance Company Westfield Champion Insurance Company Westfield Insurance Company Westfield National Insurance Company Westfield Premier Insurance Company Westfield Superior Insurance Company Westfield Touchstone Insurance Company

#### WORK FIRST CASUALTY COMPANY

#### XL AMERICA GROUP

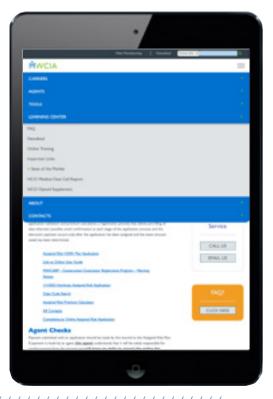
Greenwich Insurance Company T.H.E. Insurance Company XL Insurance America, Inc. XL Insurance Company of New York

XL Reinsurance America Inc.

XL Specialty Insurance Company

#### ZENITH NATIONAL INSURANCE COMPANY

ZURICH INSURANCE GROUP U.S.
American Guarantee & Liability Insurance Company American Guarantee & Clabinty Insurance Company
Colonial American Casualty & Surety Company
Empire Fire & Marine Insurance Company
Fidelity & Deposit Company of Maryland Universal Underwriters Insurance Company Universal Underwriters of Texas Insurance Company Zurich American Insurance Company Zurich American Insurance Company of Illinois





# MISSION: **BOARD OF DIRECTORS**



# **BOARD OF DIRECTORS**

Our 2023 Annual Meeting was called to order at 9:00 a.m. Tuesday, April 18, 2023 in Edina, Minnesota. The following members were elected to fill the traditional four-year terms of those Directors whose terms had expired:

Director: Representing: Mr. Paul Larson Federated Mutual Insurance Company Ms. Karen Bethea **Grinnell Mutual Reinsurance Company** 

Mr. Scott Tracy **Zurich American Insurance Company** 

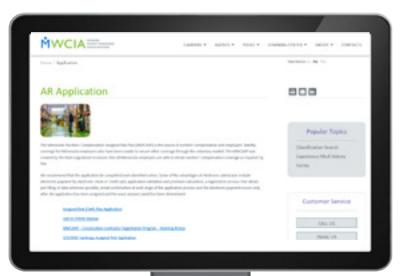
Mr. Brian McEvoy West Bend Mutual Insurance Company

During 2023, we held four Board Meetings at which we focused our discussions on the 2023

Ratemaking Report, the financial

status of the

Association, web-based delivery of MWCIA products and services, industry-wide collaborative efforts, MWCIA manuals, and communications.





### **BOARD OF DIRECTORS**

As of December 31, 2023, the members of our Board were as follows.

DIRECTOR: REPRESENTING:

Mr. Ira Feuerlicht AIG

Federated Mutual Insurance Company Mr. Paul Larson

Ms. Karen Bethea Grinnell Mutual Reinsurance Company

Liberty Mutual Insurance Ms. Diana Trent

Mr. Gary Thaden\* MN Mechanical Contractors Association

Ms. Amanda Aponte SFM Mutual Insurance Company

Mr. Chris Westermeyer Travelers

Mr. Peter Corning Western National Mutual Insurance Company

Ms. Sandy Stoddard\* Wilson-McShane Corporation

Mr. Scott Tracy Zurich American Insurance Company

To view current Board of Directors Biographies click here.

<sup>\*</sup>Employer Representative appointed by the Minnesota Department of Commerce



# MISSION: **MWCIA OPERATIONS**



#### **MWCIA MANAGEMENT TEAM**

Jennifer Wolf, President

Kathleen Peterson, Senior Vice President, Operations, Treasurer and Secretary

Andrea Everling, Vice President, Actuarial Services

Gregg Lutz, Vice President, Data Services

Doug Koch, Chief Technical Officer





Descriptions of the MWCIA's areas of operations follow:

#### **MWCIA CLIENT RELATIONS**

Staff: Trice Tormoen (manager), Kim Eckhart (Assigned Risk supervisor), Dani Main, Melodie LaChapelle, Tina Bender, Terra Jordahl, Gloria Keogh and Robin Hronoski

#### **MAIN FUNCTIONS**

- Client Relations is the primary link to the public, providing assistance to employers, agents, carriers, state regulators, legislative representatives and other interested parties. Client relations staff answer questions related to classifications, experience modification calculations and rules, basic manual rules, Assigned Risk rules, procedures and classifications, MCPAP application assistance, audit procedures, ownership, and a variety of additional topics.
- Includes Field Service staff that perform test audits and classification surveys.
- Publishes circular letters and the MWCIA's quarterly newsletters.
- Coordinates, research, and prepares filings of various manual rules, forms and classification changes with the Department of Commerce.
- Develops and publishes informational brochures on a variety of workers' compensation topics.
- Provides education and information to agents, employers and member carriers.
- Processes Assigned Risk applications including the calculation of premium quotes.
- Responds to inquiries on Assigned Risk applications from employers, agents and other interested parties.



#### **MWCIA DATA SERVICES**

**Staff:** Deanne Reese (manager), Kim LaHoud (supervisor), Jennifer Lapke (supervisor), Alex Bardzilauskas, Tom Goodrich, Marc Coleman, Jody Hetrick, Cindy Westphal and Phyllis Rence

#### **MAIN FUNCTIONS**

- Collects, analyzes, interprets and summarizes statistical data for the voluntary market.
- Administers notice and fining process for incorrect or late reporting of unit statistical data.
- Handles unit statistical data reporting inquiries from carriers and other interested parties.
- Oversees experience ratings, interstate ratings and merit ratings.
- Researches and resolves policy ownership change issues.
- Reviews, analyzes and validates policy data information submitted electronically by member carriers.
- Key liaison in communicating and resolving issues with member carriers related to the electronic submission of policy data to the MWCIA.
- Responsible for translating business needs (external and internal) into project designs by conducting requirement gathering and project documentation.
- Dual role of representing the MWCIA and leading collaborative projects with other bureaus and state agencies.
- Responsible for leading MWCIA 's project NOVA (Spectrum 4.0 System replacement project).
- Represents the MWCIA in industry standards discussions.
- Responsible for system testing.
- Responsible for managing the business continuity plan.
- Responsible for Proof of Coverage data and public access and Department of Labor lookup tools.



#### **MWCIA ACTUARIAL SERVICES**

Staff: Thomas Mueller, Auntara De, and Don Peterson

#### **MAIN FUNCTIONS**

- Coordinates the various actuarial, statistical, reporting, and administrative aspects of the process for publishing the annual Ratemaking Report.
- Develops, maintains, and provides actuarial, statistical and economic technical expertise for both internal and external sources.
- Provide data insights to workers' compensation stakeholders in the State, through reports, research and presentations.

#### MWCIA ADMINISTRATIVE SERVICES

Staff: Kathi Mocol (manager), Gretchen Steinwall

#### **MAIN FUNCTIONS**

- Coordinates membership tracking and maintains email distribution lists.
- Responsible for receptionist duties and mailroom activities.
- Provides administrative support to management and Board of Directors, including the planning of annual events for member carriers such as the Annual Meeting and Luncheon.
- Handles facilities including office space and telephone systems.
- Assists in planning and directing the accounting and budgeting activities for the MWCIA.
- Administers the assessment and reapportionment of member carriers.
- Manages the Human Resource function for MWCIA personnel.



#### **MWCIA TECHNOLOGY**

Staff: Angeli Huie, Pat Riley, Ailyna Sao, and Scott Gatzke

#### **MAIN FUNCTIONS**

- Responsible for database administration including software and web development.
- Provides technical help desk, batch job administration, system security, ensures networking capability, backup systems, connectivity and email capability.
- Responsible for network security.
- Responsible for imaging administration.
- Responsible for managing VPN for distributed work environment.
- Responsible for multiple factor authentication for added security.

